# doTERRA ~ How to sign up for a Wholesale Account

Setting up a wholesale account with doTERRA offers the lowest product cost and is the smartest way to buy your essential oils.

As a wholesale member you'll receive the following:

- Wholesale pricing on everything you order. That's a saving of 25% off every order.
- No minimum order required and you can order occasionally
- The opportunity to start off with a very special **Enrollment Kit** which will give you more *product savings and bonuses.*
- Initial member fee of £20 + VAT (£24) for the first year. This fee is waived if you
  order an enrollment kit which will give you more starting bonuses
- Tons of *education* around the products and online trainings
- The opportunity to take advantage of our *Loyalty Rewards Programme* and earn commissions and free product credits

To get started follow these simple steps...

1. Go to <u>https://www.mydoterra.com/susantomlinson/</u> and you will invest in a £20 + VAT One Time Fee by purchasing an Introductory Essential Oil Packet upon check out, OR, choose an Enrollment Kit and your £20 + VAT fee is waived.

**2**. Once you click on the link then click **JOIN AND SAVE** (at the top of the page on the right-hand side) and then on the next page at the bottom click **JOIN doTERRA** 

3. Then you will then be able to pick your country Once you've selected your country, select "Wellness Advocate" so you get the very best deal and can build your business (if you would prefer to simply use the products select Wholesale Customer instead of Wellness Advocate)

**4.** Enter your personal details. The "Enroller ID" and "Sponsor ID" boxes should already be filled in for you but if not **enter 1680648** in both boxes so I can support you going forward. Click verify and you should see my name

**5. Fill out your details** including name, address, billing address, shipping address and remaining contact info.

**6.** Next, you will select your **time zone** and your own virtual office **password** so you can login to your now, newly opened account and indulge yourself anytime you want!

#### 7. Agree to the basic Terms and Conditions

**8. Select your initial order**, meaning, your £20 + VAT Introductory Essential Oil Packet plus the first products you'd like to choose a la carte by typing in the names of the oils or products. **OR** choose an ENROLLMENT Kit

**9.** Personally, I think getting an ENROLLMENT KIT is the best deal. My favourite starter kits are the **Home Essentials Kit** and the **Natural Solutions Kit** because you get a free diffuser, free product credits and a great selection of doTERRA' s most popular solutions for your home and family. (see below for details of all the kits)

If you'd like to put together your own kit, I can help you tailor one to your needs.

**10.** Set up your **OPTIONAL Loyalty Rewards**. You'll definitely want to look at this because it's going to save you money. You literally get back free products and product credits every month. I'm now getting back 30% of my order every month in product credits. Plus if you want to explore the business opportunity a monthly order is essential so you can get paid commissions. And if you are simply interested in being a customer you'll love the Loyal Rewards Programme for the free product incentives.

Once you've set up your account you'll shortly receive a welcome email from me and access to our members only website!

If you are interested in getting started immediately, then please go to <u>https://www.mydoterra.com/susantomlinson</u> and follow the above instructions.

# A Quick Guide to Enrollment Kits

### FAMILY PHYSICIAN KIT + SLIM & SASSY KIT

**Your Investment:** £92 + VAT (£110.40) This is A basic introductory sample size kit. It is great for personal and family use If you are just starting out and want to sample a few oils on you and your family, then this is a good start.

### HOME ESSENTIALS KIT

**Your Investment:** £185 + VAT (£222) This is a basic kit with a sample of some of the popular Single Oils and Blends. You also get a free diffuser. This kit is not really for anyone who wants to start a business but rather is for personal use.

#### FAMILY WELLNESS KIT

**Your Investment:**  $\pounds$ 175 + VAT ( $\pounds$ 198) This kit is targeted at providing effective day to day solutions to support the health of your the family

#### **CLEANSE AND RESTORE KIT**

**Your Investment:** £140 + VAT (£168) A specific kit to support you with a detox programme.

## NATURAL SOLUTIONS KIT

**Your Investment:** £470 + VAT (£546) This is a great kit that covers a good range of the offered products. It includes the most popular 10 single oils and also the more popular blends. Included is an essential oils diffuser, a 30 day supply of the Lifelong Vitality Supplements and On Guard products for the home. This is a good entry level kit for those starting out in their business

#### **OIL SHARING KIT**

**Your Investment:**  $\pounds$  875 + VAT ( $\pounds$ 1050). A selection of doTERRA's most popular Oils and information tools. Designed to help you share doTERRA oils very easily.

### **EVERY OIL KIT**

**Your Investment:** £1275 +VAT (£1614). This kit includes every oil in doTERRA's product line, both Single Oils and Blends. One of the most popular kits to help get your business off to a strong start

### **BUSINESS LEADER KIT**

**Your Investment:** £1,840 + VAT (£2,208) If you're serious about your Essential Oils business this is the kit for you. Not only do you get all the Essential Oils, you also get the other products including the hair and facial products, the Spa products, the Wellness and Weight Management products as well as the laundry and household cleaning products.

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